## TECH M&A WORKSHOP Barcelona



7 November 2019



15:30 - 16:00 Registrations

16:00 - 19:30 Conference

19:30 - 20:00 Drinks & Networking



ECIJA - Barcelona Av. Diagonal, 458, planta 8<sup>a</sup> 08006 Barcelona, España







We are hosting our annual Tech M&A workshop in Barcelona on 7 Nov. and we would like to offer you a complimentary pass to attend this event. This workshop will show you how to enhance your company's value, position, structure and execute a sale to a strategic or financial partner.

## Conference agenda includes:

- Tech M&A Overview
- M&A Activity: 2019 Valuations
- Recent Tech Transactions in Spain
- The New World of Buyers
- Profiting from Preparation
- Positioning For Price
- Valuation Models Now

- Tax Optimization Today
- Structuring
- Negotiation
- Contracts
- Due Diligence
- Mapping Your Integration

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